## REVENUE



Membership Dues

## Sales

Gifts, Grants, Etc.

- State CTSO Fund
- Federal/State Lead. Funds
- Scholarships/Other Grants Other Contributions
Registration Income
- Leadership Conference
- Regional Contests
- State Conference
- NLSC

Other Income
Interest Income
Total Revenue

Notes:

## Expenses

Salaries
General Supplies
Postage
Travel

- St. officer/advisor travel
- Board travel

Printing
Coordinator Contracts

## Conferences

CTSO Leadership Summit
Leadership Conference

- Supplies
- Speakers
- Facilities
- Audio-Visual Equip.
- Catering Expense
- Entertainment

Regional Contests

- Supplies
- Host Site Payments

State Conference

- Supplies (contest, other)
- Speakers
- Facilities
- Audio-Visual, Set-Up
- Food Service
- Conference Social
- Electrical/Decorating
- Security
- Travel
- First aid services

FY'18 Budget
$\$ 22,000.00$
$\$ 2,900.00$
\$17,833.00
\$12,167.00 \$4,000.00 0
\$21,000.00
\$4,400.00
\$119,350.00
\$20,000.00
\$0 \$0
\$223,650.00

FY'18 Budget
\$0
$\$ 400.00$
$\$ 100.00$
\$25,700.00
\$6,500.00
\$2,800.00
\$39,900.00
*0

## --

\$2,200.00
\$3,000.00
\$9,000.00
$\$ 450.00$
\$5,000.00
\$500.00
\$3,500.00
\$500.00
\$9,000.00
\$19,000.00
0
\$1,400.00
\$12,000.00
\$8,000.00
\$2,500.00
\$1,000.00
\$550.00

FY'18 Actual
$\$ 16.00$
\$40,000.00
\$1,630.00
\$1,125.00
\$42,771.00

## EXPENDITURES

## FY'18 Actual

\$784.14
\$112.50
\$11,408.73
\$1,982.37
$\$ 689.90$
$\$ 105.00$

- Communications
- T-Shirts
$\$ 500.00$
- \$5,000.00
- Other \$8,000.00

NLSC

- Conference Registration
- Hotel Rooms/Travel
- Catering \& A/V
- Misc. Expenses

Association Fees/Ins.
Sales Expense
Scholarship Disbursements
Equipment
Other Expenses
Total Expenses
\$19,500.00
\$17,000.00
\$0
\$3,800.00
\$6,350.00
\$2,500.00
\$7,000.00
0
$\$ 1,000.00 \quad \$ 2,494.00$
\$223,650.00 \$17,735.32

## Notes:

